



Sinatra & Co.

Nick Sinatra



Founder of Sinatra and Company Real Estate in 2010. The entrepreneurial company invests in distressed multi-family and mixed-use real estate. Since inception, it has acquired and built over 5,500 apartment units and 850,000 square feet of commercial space with more in the pipeline.

In 2022, Sinatra & Company Real Estate and its affiliates have over \$650 million in real estate assets under management in upstate New York, Chicago, Florida, Texas, and Indiana. The firm has a diverse investor base including institutional capital backing from Colony Capital, Genesis Capital, Pensam Capital, Auerbach Opportunity Funds, and the Nanula Family Office.

Sinatra & Company Real Estate is different from other real estate firms. It takes a fresh approach to evaluate opportunities. Since its founding, Nick has assembled a team of highly motivated individuals who share his vision and passion to create a competitive edge as great real estate operator. Proudly a family-owned business, the company strives to operate in excellence by aligning the interests of our people, residents, investors, and communities. The company is expanding rapidly; acquiring and developing hundreds of thousands of square feet in apartment units on an annual basis.

Prior to founding Sinatra & Company Real Estate, Nick Sinatra served as Associate Political Director at the White House, where he managed President Bush's Political Affairs in the Northeastern part of the United States.

Before joining the Bush administration in April 2005, Nick worked in Governor George Pataki's economic development agency in Buffalo, NY, The Empire State Development Agency. There, Nick was involved in the development deal that brought Geico's 2,300 – job call center to Amherst, NY.

A graduate of Yale University, Nick also received his MBA with a concentration in Real Estate Finance at the Wharton School of Business at the University of Pennsylvania.